

# BPIF ADVANCED BUSINESS ADMINISTRATION

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## **OVERVIEW**

THE BPIF ADVANCED BUSINESS ADMINISTRATOR PROGRAMME HAS BEEN DESIGNED TO PROVIDE AN AMBITIOUS CURRICULUM TO FOSTER, DEVELOP AND STRETCH THE KNOWLEDGE, SKILLS AND BEHAVIOURS THAT ARE REQUIRED, TO BE AN EFFECTIVE AND SUCCESSFUL BUSINESS ADMINISTRATOR

In accordance with the findings of the Richard Review (2012), the course has been designed to meet and exceed the requirements of employers. By providing our learners with a robust curriculum, it is hoped that they will complete the course with significantly more opportunities for both career and educational progression.

The course is designed to meet the needs and aspirations of high-level achievers all the way through to learners who did not excel in traditional education and/or may possess special educational needs and/or disabilities. The expectation is that the programme will add value not only to the learner, but also allow businesses to improve their productivity and efficiencies.

All learners are expected to study the full curriculum, although it is acknowledged that outcomes may be different for all learners. The curriculum includes planned workshop sessions for all learners, differentiated workshop sessions to meet the needs of all paces and levels of learning, planned individual one-to-one sessions and the resources for unplanned one-to-one sessions in accordance with the needs of individual learners.



### **COURSE DESIGN**

One of the main features of the programme is to provide each learner with independent feedback relating to their work-place performance, measured against a comprehensive set of criteria in line with nationally recognised knowledge, skills and behaviours. This valuable feedback will support each learner's understanding of their individual strengths and opportunities for development, which will help facilitate their future career progression.

Upon successful completion of the BPIF Advanced Business Administrator Programme, learners will be given the opportunity to progress to the BPIF Level 3 or Level 5 Management Programme.

#### **BENEFITS FOR EMPLOYERS**

Benefits for employers include:

- Delivered digitally by an experienced team of trainers using government funding.
- Develop improved communication and interpersonal skills
- Develop greater strategic thinking
- Improved internal customer focus
- Increased motivation for delegates
- Visible commitment and investment for delegates
- Helps with career progression planning

#### **BENEFITS FOR LEARNERS**

Benefits for learners include:

- Improved knowledge, skills and behaviours to improve performance
- Help with career progression
- Increased job satisfaction
- Increased confidence
- Raised profile within your organisation
- Platform for further learning and progression
- Recorded workshops that fit in around your working pattern
- Contected learning tracked digitally by an online portfolio

### THE COURSE

#### **COURSE SUPPORT**

The course consists of the following support:

- Planned online workshops and regular formal reviews
- Bespoke programme to cater for slower and faster achieving learners
- One-to-one sessions to meet the needs of individual learners
- Specialist support for learners with special educational needs and/or disabilities
- Access to the Virtual Learning Environment (VLE) - 7 days a week

Telephone, email and video support

- Access to the E-Portfolio System
  7 days a week
- Access to the Maths and English E-Learning System - 7 days a week
- An assigned personal tutor

- 5 days a week

Helps with career progression planning



#### BPIF ADVANCED (LEVEL 3) BUSINESS ADMINSTRATOR COURSE TARGETS

All learners on the course are expected to achieve the following:

- Business Administrator Level 3 End-Point Assessment (ST0070)
- 2) City & Guilds Business Administrator Level 3 Qualification
- 3) City & Guilds Maths Functional Skills Level 2
- 4) City & Guilds English Functional Skills Level 2
- 5) The opportunity to progress to the BPIF's Level 3 or Level 5 Management Programmes

#### **COURSE CONTENT & KEY THEMES**

The course has been designed to cover 48 key areas of knowledge, skills and behaviours required to be an effective business administration specialist.

#### KEY THEMES INCLUDE:

- Record and document production
- Decision making
- Building relationships
- Communication
- Project Management

- Finance
- Behaviours
- Interpersonal skills
- Digital skills
- Legislation
- Planning and organisation

# 90%

of employers who used the BPIF for training were likely or extremely likely to recommend the BPIF for their training



of employers reported improved product or service quality Employers gave the BPIF the highest rating for satisfaction which is more than



above the national average

78%

of employers reported improved productivity



of apprentices agreed their chances of earning a higher wage in the future had increased



### Meet the team....



#### Howie Blanks

I followed my father's footsteps into the printing industry via an apprenticeship and worked my way up to via various management positions (pre-press, admin and latterly newspaper sales) within the publishing industry as well as managing others in the charity sector.

Academically, my print apprenticeship was a springboard to further education and I achieved a L5 management qualification and an Open University Degree. I joined the BPIF in 2015, progressing to my current role of Apprenticeship Quality & Performance Manager – Business Skills.

Passing on my knowledge and engaging with others in the world of Business Skills is something that I find really motivating. I am also a keen cyclist, having cycled all over the world and a season ticket holder at Brighton & Hove Albion.



#### Matthew Child

I originally studied journalism, but decided reprographics was more interesting and became a plate maker after leaving university

I joined a large printing group and gained further experience in litho and gravure print and was with them for I6 years, 10 years as the Pre-Press Data

Manager. I then went on to be a Continuous Improvement Manager, leading in various projects involving quality, health and safety and process efficiencies and expanded my knowledge of different finishing processes.

I have always pushed to educate myself further and achieved the MSc Management qualification in 2019. I also have a black belt in Lean Six Sigma and Prince2.

I joined the BPIF in 2018 and really enjoy the opportunity of supporting the future leaders of tomorrow achieve their goals in a wide range of industries.



#### Steve Marriage

I began my journey in the 80's with an apprenticeship in printing studies. It turned out to be the perfect step for me. I had a great time learning practical skills along with the theory's and I made some great friends too.

After working my way into management, I took a level

3 management qualification and in 2015 I graduated in the first cohort of level 5 learners in the BPIF Graduate Management Programme, with a diploma in leadership and management.

Personal development is something that I am passionate about and I really enjoy being able to help the next generation of managers achieve their career goals.

In my spare time, I am a keen football fan and season ticket holder at my home town club - Colchester United. I also enjoy bit of field archery when I have the time.



#### **Dominic Wing**

An economics graduate from UEA, I was the principal project manager for one of Europe's largest environment projects during the mid to late 90's.

I was the co-creator of Fonebak, the World's First Mobile Phone Recycling Scheme (launched in 2002).

Fonebak Plc won the Queens Award for International Trade in 2005 and went on to become a £198m turnover company, with 4000 staff across 22 countries.

I trainied as teacher in 2008 and later, as an NVQ assessor. I joined the BPIF Training team in 2011 recently becoming Curriculum Manager.

I have a love of sports and still play competitive II-a-side football.

I also enjoy travelling, reading and watching films.





#### Arun Madar

Arun has been part of the apprenticeship industry for over I3 years in a wide range of positions, from managing and mentoring apprentices to service delivery, account management, and more recently business development to promote IT, Customer Service, Business and Childcare apprenticeships. Arun is proud of the numerous times she has successfully

helped apprentices through their training to achieve their dreams.

Arun has always had a keen interest in print, having spent years ogling fabrics and designs in the local Asian shops where Arun grew up. Looking at sarees and material ignited a desire towards print. Now as the Business Engagement Manager at BPIF, she is one step closer to her goal.

In her spare time, Arun is developing her own training needs by studying part time as well as enjoying spending time with her daughters.

For further information on this or any of the courses we offer please contact Arun:

Arun Madar Business Engagement Manager

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