

16th April 2026

Dear Valued Supplier,

At Bakers, we have decided to review our supplier payment terms due to ongoing global events that have created uncertainty and increasing pressure on businesses in our industry. This disruption to our supply chain is out of our control; it creates direct and indirect challenges that increase costs.

We realise that whilst we cannot solve what is going on in the world, we can do a bit more help our supply chain. Our industry is famously slow when it comes to paying invoices – over 20% longer than the national average*.

Late payments are costly – not just from the hours chasing the money but the opportunities missed because the cash was not available, or worse, they create cash flow problems leading to business failure. These problems are particularly painful for smaller companies who have less resources for credit control and are more vulnerable to cash shortages.

Here's the plan:

From April 2026 we are moving to 2 payments per month (around the 15th & 30th), ensuring that you receive money for all approved invoices within 30 days net. Most of the time this will be far faster, often within 15 days net.

We're not the first people to pay their suppliers quickly and we are hoping that if a few more people can adopt this practice, our industry and the supply chains within it will become leaner, more productive & able to withstand whatever the global stage decides to throw at it next!

I hope this sheds some light on something we feel passionately about – keeping our supply chain moving and supporting fellow businesses.

We're keen to spread this message and work closely with other businesses that share the same values.

Simply put: Good work deserves prompt payment, and late payments create waste that we cannot afford going forward.

If you have any questions or want to discuss more, please feel free to reach out.

Cheers!

Tom Baker,

Finance & Development at Bakers

*Reference -<https://fastpayltd.co.uk/blog/average-debtor-days-company-compare> quoting numbers from ABFA – Asset Based Finance Association